

MILANO PRIME AT EBACE 2018 PREPARES FOR THE OPENING OF MILANO MALPENSA PRIME AFTER STRONG GROWTH IN 2017

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SEA Prime will be present at EBACE 2018 with the Milano Prime brand, which includes the Business&General Aviation airports Milano Linate Prime and Milano Malpensa Prime, following positive results, a growing business and new investments in infrastructure.

SEA Prime has closed 2017 with revenues of Euro 12.2 million (+7% over 2016), EBITDA equal to Euro 5.6 million (+43% over 2016) and a net profit of Euro 2.3 million, up 10% compared to 2016.

SEA Prime is part of the SEA Group, manager of Milano Linate and Milano Malpensa airports.

These figures confirm the recovery of the European business aviation sector which, in 2017, has recorded a total increase in flights of 3.7% and 9.3% in Italy, which confirms to be the fourth largest European market.

In 2017, **Milano Linate Prime** has registered over 21,000 movements, up 2.7% compared to 2016, placing it first in Italy and among the largest in Europe, benefitting from the city of Milan becoming an increasingly international business, design and fashion hub.

For **Milano Linate Prime**, the year 2018 has begun with the consolidation of existing partnerships and new, important collaborations such as the one that saw **Leonardo Helicopters**, global player in high-tech sectors and leading international operator in Aerospace, Defence and Security, open a maintenance base at the **Milano Linate Prime** airport in a hangar dedicated to offering line maintenance services for the AgustaWestland AW109 and AW139 helicopters, for private and business customers. In 2018, the next new hangar will also be designed, the eleventh at **Milano Linate Prime**.

“Milano Prime has proven to be an increasingly attractive partner for national and international players, who choose us to develop their business. While certainly gratifying, this pushes us to further improve and expand the range of services offered to our customers, also by building new, dedicated infrastructures”, stated **Chiara Dorigotti**, General Manager of **SEA Prime**.

The key project for the next 12 months is **Milano Malpensa Prime**, the new Business & General Aviation airport at the intercontinental airport of Milan Malpensa, which is expected to open in the first half of 2019.

The new infrastructure will consist of a terminal of around 1,400m² to receive both passengers and crews, 50,000m² dedicated apron and a 5,000m² hangar, already operational, for latest generation aircraft.

The external structure of the new terminal is designed as a polyhedron that is visible and recognisable from any direction, both on the ground and from the air.

The interiors will feature elegant finishes for common areas and exclusive lounges, where passengers and crews will enjoy a relaxed atmosphere thanks to the sophisticated furnishings and lightings. Dedicated security controls and filters will complete the service.

“Milano Linate Prime, with its unique position in Europe, at less than 7 kilometers from the city center, is the base to develop Milano Malpensa Prime which completes the accessibility to Milan for passengers and operators of Business&General Aviation, connecting them to the very heart of Lombardy and Europe. This will allow us to develop the market to its full potential, offering a service of excellence”, stated Giulio De Metrio, Chairman of SEA Prime SpA and Chief Operating Officer of SEA SpA.

SEA Prime was founded in 2015 following the acquisition of the companies ATA Ali Trasporti Aerei and ATA Ali Servizi by SEA SpA, and the rebranding and restyling of the Milano Linate Prime Business&General Aviation airport in Milan. SEA Prime manages all airport infrastructures at Milano Linate Prime and Milano Malpensa Prime, including dedicated terminals, apron and eleven hangars covering 29,000m², passenger and crew lounges and the BMW Business Centre. **Milano Linate Prime** is the first Business & General Aviation airport in Italy, with over 21,000 movements in 2017.

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